

# Manufacturing & Distribution

What can  
we do  
for **YOU**?

**PKF**

Accountants &  
business advisers





## WHY PKF?

PKF is one of the premier CPA firms in California, with offices in the San Diego, San Francisco and Los Angeles areas. Our firm has over 70 professional staff, many of whom are experienced managers formerly with Big 4 accounting firms. PKF is a member of PKF International, a highly ranked worldwide association of 230 legally independent firms with over 400 locations in 120 countries.

## SERVICE STRATEGY

Businesses such as yours face significant marketplace challenges - increasing competition, process improvement demands, and changes in industry standards and regulations. Production runs and cycle times have been significantly reduced, while supplier responsiveness has increased and manufacturers and distributors face unique operating and logistical issues.

We are familiar with these issues faced by manufacturing and distribution companies and we have seen how companies merge new technologies with their production and distribution processes. We can provide you with a variety of financial, tax and information management services that compliment your business objectives and increase profitability.

Issues specific to raw materials, manufacturing, delivery, the end-user, safety and environmental regulation compliance, quality control concerns and technological innovations, all affect the bottom line.

We understand those challenges and have a dedicated team of professionals that can provide innovative and proven strategies to help you maximize opportunities. As your business grows, our approach evolves with your needs.

Versatility is paramount in this field, so our team comprises experts in many disciplines. We also draw on resources from across the whole firm as well as nationally or internationally as needed. Our clients have the reassurance of being able to deal directly with the Director in charge.



Our firm has a collection of bright, energetic individuals on our manufacturing and distribution team. Our industrial, aerospace, and consumable goods clients provide us with a highly informed perspective on the issues they experience. Developing strategies that address capital improvements, technology, raw material cost, environmental and labor management issues often require the advice of trusted professionals.

We are experienced in serving companies that are expanding their business abroad as well as international companies seeking to establish a presence in the United States. A large number of our manufacturing and distribution clients are either U.S. based companies that conduct business in other countries or are U.S. affiliates of companies headquartered in foreign countries.

#### Special services

- **LIFO benefit analysis**
- **cost segregation studies**
- **research and development credits**
- **sales and use tax reviews**
- **excess inventory and obsolescence**
- **tax depreciation reviews**
- **transfer pricing studies**
- **state and local incentive programs**
- **barter transactions**
- **multi-state tax services**

## QUALIFICATIONS

We have a dedicated group of audit, tax, and consulting professionals that understand the complexities of and many of the operational aspects of your company. Our team has the experience to serve your manufacturing or distribution needs and they can provide high quality audit and tax services as a cohesive unit, maximizing overall efficiencies.

Our aim is to form a supportive relationship with you to deliver long-term value. We believe you deserve to speak directly to a Director when you need to and to have your issues dealt with promptly. When you have a problem we aim to find practical solutions that satisfy both the board of directors and executive management.



PKF of California is a regional accounting and auditing firm that prides itself on providing well developed strategic assistance and compliance to its clients. Drawn from across the entire business spectrum, our clients range from small owner-managed enterprises to transnational companies.

Being unrestricted by the size of a client allows us to deliver tailored solutions backed by years of experience of advising clients that operate on a local, national, regional or global level.

**PKF**

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A Professional Corporation

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